

RESIDENTIAL



Realising value through sustainability

Sustainability in the residential sector is more than just meeting legislative requirements and ticking boxes, it also presents the opportunity for clients to achieve real cost savings and performance efficiencies. We can help clients:

- Minimise waste to landfill
- Achieve optimum Code for Sustainable Homes (COSH) ratings
- Achieve renewable targets and cost efficiencies through use of ESCo procurement
- Maximising the green value from existing buildings
- Effectively use your waste resources (WRAP)
- Manage embedded carbon in construction process
- Reduce amount of remediation works required through statistical analysis of contamination impact)
- Improve the viability of sustainable homes and communities through sustainable urbanism
- Align sustainability outputs to funding requirements
- Provide up-to-date news of any government initiatives to support sustainability
- Achieve energy efficiency through audits and recommendations
- Maximise efficiencies through sustainability technologies
- Utilise sustainability strategy to enhance funding possibilities
- Integrate 'energy from waste' technologies into your projects
- Lower your purchaser's/tenant's running costs
- Make the right specification choices
- Manage the design process



Achieving certainty

The residential sector continues to be one of the worst hit by the recession and has left our clients wondering what lies ahead. Whilst some green shoots are appearing, there are strategies clients can employ to help plan ahead and achieve certainty in what has become a very uncertain market. We can help clients:

- Secure fixed price remediation contracts
- Identify, create and deliver the Conditions for Success
- Achieve program certainty through proactive project management
- Achieve cost certainty through accurate budgeting
- Optimise procurement from appropriate supply chain
- Achieve programme dates aided by gateway reviews
- Make informed decisions through value management
- Deliver homes that people want to live in
- Make informed decisions through wholesale stock reviews
- Manage performance
- Take a robust Section 106 CIL negotiation stance
- Deliver the most effective use of your budget
- Know your running costs from the outset
- Achieve the building you set out to create
- Deliver outcomes that meet your business case



Unlocking value from built assets

Limited funding in the short to medium term suggests that clients may seek to maximise returns from their existing assets. We can help clients:

- Maximise returns from difficult to let assets
- Maximise receipts from sale of inappropriately located stock
- Achieve efficiencies through effective shared space strategies with local community
- Identify and eradicate inefficiencies
- Take a whole-life view
- Eliminate inappropriate use of space
- Improve utilisation of existing stock
- Uncover new uses for unused and under-utilised assets
- Make best-informed decisions on new build or refurbishment
- Realise the opportunities in regeneration
- Achieve affordability in creating viable solutions
- Optimise the mix of existing assets and new builds
- Identify the availability of capital allowances
- Identify alternative funding sources
- Capitalise on planned expenditure from life cycle performance
- Make the right decisions with the right support



Adopting the right strategy

Whilst today's market is putting restrictions on construction spend and the scale and number of projects, this will not always be the case. So if you are considering pushing development or redevelopment opportunities forward what is the right strategy to protect your returns? We can help clients:

- Develop strategies that meet your business case
- Develop and implement a clear client brief
- Provide a clear framework for decision-making through innovative financial modelling
- Minimise cost of regulatory requirements
- Provide authoritative and reliable appraisals for bank approval
- Develop a strong brand through creating great homes
- Implement successful sustainability strategies and reduce environmental impact
- Apply market intelligence and depth of knowledge to winning strategies
- Achieve the right strategies for supply chain and procurement
- Achieve an holistic approach to multiple projects
- Adopt the right strategy for your whole property portfolio
- Maximise the uses and benefits of outsourcing
- Utilise economic impact assessments
- Identify the correct model of community benefits
- Unlock funding strategies that have tax/investment advantages



Doing more with less

Current market conditions mean that we all have to make our money deliver more, but this does not mean we have to scale back completely. We just have to be smarter, leaner and discover more efficient ways of doing things and more inventive strategies and practices. We can help clients:

- Maximise net saleable floor area
- Optimise floor to ceiling heights
- Reduce spend through cost planning
- Ensure lower costs through effective supply chain and bulk buying
- Capitalise on tax incentives to help fund works
- Identify and secure sources of grant funding
- Deliver better value for money from supply chain
- Value engineering
- Devise a fully considered phasing strategy to match available funding
- Secure cheaper land values
- Identify opportunities to generate additional revenue